



BOOK COLIN AS A SPEAKER FOR:

COMPANY
AND SALES
KICKOFFS

TEAM
BUILDING
EVENTS

QUARTERLY
BUSINESS
REVIEWS

LEADERSHIP
MEETINGS



“ Colin is an inspiration! He was the keynote speaker at our company’s leadership training and development offsite for our ed-tech startup. His experience dealing powerfully with obstacles and failure in his adventure races was the highlight of the day. Colin is a storyteller who motivates while imparting tangible tools and tactics teams can use to drive success.

The insights he shared to build and drive accountability, create transparency, and communicate effectively are already being implemented across our teams with a positive impact.

—NOELLE MILLHOLT
CO-FOUNDER, HOMER LEARNING

HOMER



BOOK COLIN TODAY



About Colin

Colin is the Senior Director, Enablement for North American Sales and Leadership Development at Salesforce.com. He's a proven sales leader with over 20 years of sales and leadership experience at Salesforce and Xerox Corporation. In his spare time, he competes in multi-day, self-sustained, adventure races in some of the world's toughest terrains, including China, the Gobi desert in Chile, Iceland, and Antarctica. Recently he competed as a team in Patagonia, Argentina.

Defeating Average

The choices I have made have taken me to the pinnacle of the sales profession. Selling, leading teams and mastering my craft by teaching back. Through 20+ years of leading and running the toughest adventure races on earth, I have learned the fundamentals of high performance.

We are in challenging times.

In 2008, 2009 I felt adrift, frustrated, and unable to get momentum on anything as a sales professional. As I learned to unlock resilience and the ability to reframe failure into opportunity from Mt. Kilimanjaro I started paying forward what I had learned from mentors along the way.

I was a late bloomer!

I know what it feels like to be alone. I know what it feels like to be anxious, to feel average, and to not have the skills to dig your way out of a hole.

How can you defeat the status quo, inaction, and overcome anxiety? I want you to crush your targets, be a cultural leader, and wake with the energy you need to live the life you want.

This is my big centering question for 2020.

How can I create opportunities for youth and young professionals to unlock the power of resiliency and build the mindset to be focused, effective, and self-aware?

How do you want to look back on how you showed up in 2020?



"With the right mindset, you can tap into 40% more than you think you have and when you find those new gears you find a new sense of energy, a new level for yourself that you can take back into life."

We are all better together.

Choose Colin for your next event

A portion of the proceeds will go to the [Kilimanjaro Education Fund](#). colin@colinnanka.com